## CIHAT MURUTOĞLU

- Tell us what you think about the current status of aquaculture in your area
   It's progressing but we have some problems meet to be solve in order to increase our
   production.
- 2. Are you aware of the current legal framework for aquaculture?

Yes. We know aquaculture regulation as a main legal document for aquaculture investment.

3. What characteristics do you think (environmental, geographical, morphological) favor aquaculture in the area?

Our geography is good to produce rainbow trout both inland waters and fattening them in the sea cages.

4. How many years have you been active in aquaculture activities? *Since 2016* 

5. What is the legal form of your business?

Private property

6. What cultured species will someone find when visiting your business?

Rainbow trout

7. Do you produce fish fry or shellfish spat?

No shellfish spat. No hatchery for rainbow trout

8. Do you export any species?

No

9. How many kilos of each species do you breed every year?

10-24 tons per year

10. How much does each species cost per kilo?

20-25 TL per kg

11. Do you prefer retail or wholesale?

Both

12. How much does veterinary care of the species produced cost per year ?(eg.vaccines) 1-2 percent of total cost

13. What is the total of your operational costs, per month?

70 percent of total cost

14. What is the total of your staff costs, per month?

Less than 10 percent of total cost

15. Are you aware of any available financial tools, either national or European, for the aquaculture sector?

No

16. Have you benefited from a financing tool?

Yes partially. Sector needs reconstruction measures in order to let farmers to benefit from current financial supports by changing the application rules and mortgaging system.

17. Tell us the main problems you face

Fish feed is very expensive and low demand for fish produced in farms due to lack of insufficient awareness studies

18. How do you think these problems will be solved?

Domestic consumption need to be supported to increase, credit interest rates too high and farms should be accepted as mortgages

19. Tell us some suggestions for the development and further expansion of aquaculture in the region

There is a need to reduce bureaucratic formalities and for specific designated authority as "Ministry of Fisheries" to gather all producers under single umbrella.

- 20. Good practices and malpractice in the sector

  Export potential of farmed fish and support of government as satisfactory to increase export is good example. High feed cost and lack of marketing strategy under the control of ministry are the malpractices in our region.
- 21. Are you satisfied with your income? If the top score is 10 (completely satisfied), what score would be suitable for the financial output of your business?

  No. (6) Operational cost should reduce to acceptable levels.
- 22. What is the current value of your company? 600000TL