

DEVİRİM ALTINTAŞ

1. Tell us what you think about the current status of aquaculture in your area
I'm happy for fish farming in this region but we have many problems affecting fish farming activities in our region.
2. Are you aware of the current legal framework for aquaculture?
Yes
3. What characteristics do you think (environmental, geographical, morphological) favor aquaculture in the area?
We have good environment for trout farming but facing the problems credit by high interest rates of credits.
4. How many years have you been active in aquaculture activities?
Since 1995
5. What is the legal form of your business?
Private property
6. What cultured species will someone find when visiting your business?
Rainbow trout
7. Do you produce fish fry or shellfish spat?
Yes. I have hatchery for rainbow trout and Black Sea trout. I produce eggs of Black Sea trout (3-8 million) and rainbow trout (2-4 million). Fish fry production in our hatchery is 7 million per year.
8. Do you export any species?
No
9. How many kilos of each species do you breed every year?
100-249 tons per year
10. How much does each species cost per kilo?
25 TL per kg for trout
11. Do you prefer retail or wholesale?
Both. Also sale to restaurant
12. How much does veterinary care of the species produced cost per year ?(eg.vaccines)
3-4 percent of total cost
13. What is the total of your operational costs, per month?
84 percent of total cost
14. What is the total of your staff costs, per month?
Less than 10 percent of total cost
15. Are you aware of any available financial tools, either national or European, for the aquaculture sector?
Yes I have information about national funding mechanisms. I know IPARD support to some extend but never applied to IPARD with projects.
16. Have you benefited from a financing tool?
Yes. Some from national funds such as premium support for fish produced.
17. Tell us the main problems you face
Due to high cost of feed we have high operational cost. Second, the value of fish produce have lower value comparing the cost of inputs. Another problem is abundant number of local administrations interfering aquaculture business in the region which some managers and staff have no sufficient knowledge about aquaculture and legislations to solve our problems.
18. How do you think these problems will be solved?

We need qualified managers and technical staff, reduction of fishery credits should be reduced, mortgage conditions needed to be changed for the benefit of investors in aquaculture business as to use fish farm instead of properties owned.

19. Tell us some suggestions for the development and further expansion of aquaculture in the region

New support scheme is needed by changing some parts in the fisheries law as to give more authorization to NGO's (Aquaculture Unions).

20. Good practices and malpractice in the sector

State support for the export fish, guidelines of local fishery organizations are the good practices in the region. On the other hand Low quality fish feed is the malpractices in some cases which impacts on feed efficiency rate. There should be central monitoring mechanism to control fish feed quality for the benefit of fish producers.

21. Are you satisfied with your income? If the top score is 10 (completely satisfied), what score would be suitable for the financial output of your business?

Yes (7) In spite of current problems our company is family business and we have to continue this production for the sake of family, staff and fish production which our society needs fish mainly in no fishing season.

22. What is the current value of your company?

4000000TL